

Request for Proposals for:

SNACK AND COFFEE VENDING SERVICES

for WOR-WIC COMMUNITY COLLEGE

32000 Campus Drive Salisbury, MD 21804

All proposal responses must be submitted prior to 2:00pm local time on December 15, 2025.

IMPORTANT: Your response may be considered Not Responsible or Non-Responsive if any portion of this inquiry is not complete. No proposal will be accepted after the date and time stated above.

Allison Canada, CPPO, C.P.M. Exec. Director of Business Support Services

NOTICE: Prospective proposers who have received this document from a source other than the exec. director of business support services should immediately go to the Wor-Wic Community College purchasing website to ensure that they have received the complete documents and any addenda or other communications issued in relation to this RFP. A proposer's failure to monitor the website may result in non-receipt of important information prior to the closing date and may result in rejection of a proposal. A prospective proposer who fails to monitor the Wor-Wic Community College website assumes complete responsibility in the event that they do not receive communications from the college prior to the closing date.

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TENTATIVE TIME FRAME FOR PROCESS OF CONTRACTOR SELECTION, CONTRACT AWARD AND INITIATION

The schedule for the proposal process is shown in the table below. Dates currently established for selection of contractor, contract award and contract initiation dates are included.

NOTE: OFFERING FIRMS ARE HEREBY ADVISED THAT THESE DATES ARE SUBJECT TO CHANGE AS COLLEGE OFFICIALS DEEM APPROPRIATE AND NECESSARY FOR PROPER FULFILLMENT OF THE INTENTIONS OF THE PROPOSAL PROCESS.

Nov. 21, 2025	Notice to Bidders published on eMaryland Marketplace, Bid Locker, and the College's website.
Dec. 5, 2025	Deadline to submit questions, prior to 2:00pm, to acanada@worwic.edu
Dec. 9, 2025	The College will issue an Addendum answering all questions.
Dec. 15, 2025	Deadline to submit proposals, prior to 2:00pm.
Jan. 8-12, 2026	Interviews
Jan. 16, 2026	Contract award notification
Feb. 7, 2026	Service begins

Section 1: General Information

- A. Wor-Wic Community College is requesting proposals for snack and coffee vending services on the main campus in Salisbury, MD. The award will be made to the most responsive and responsible vendor.
- B. All contractors responding to this RFP must be a professional services contractor licensed and experienced in providing vending machine services, have been in business and regularly engaged in providing such services for a minimum of three (3) years, demonstrated experience with projects of similar scope and size, and be licensed to work in the State of Maryland and insured. Failure to provide such evidence will result in the bidder being determined to be non-responsive and not eligible for contract award.
- C. This solicitation implies no obligation on the part of the College. Wor-Wic Community College reserves the right to accept or reject any and all proposals in whole or in part, or to waive any technicality it deems in the best interests of the College.
- D. The sole point of contact for this solicitation is: Allison Canada, Exec. Director of Business Support Services. Phone: 410-334-2918, email: acanada@worwic.edu Under no circumstances are proposers, including third party firms or their staffs, to contact other College staff, faculty, or any related constituency for purposes associated with the RFP, including but not limited to, obtaining or providing information unless specifically noted in the Scope of Work. Proposers failing to comply with this requirement will be disqualified.
- E. Any contract negotiated as a result of this RFP will be governed by the laws of the State of Maryland and the United States of America. The successful proposer shall at all times observe and comply with Federal, State of Maryland and local laws, ordinances, orders, codes and regulations and the articles and provisions of the Building Code(s) existing at the time of or enacted subsequent to the execution of a contract which in any manner affects the firm's ability to perform contractual requirements.
- F. Non-Performance of Work: Work will be considered incomplete or unsatisfactory when any one of the following conditions exists:
 - a. The work was not performed in strict accordance with the RFP and Scope of Work.
 - b. The work was not performed within the allotted time frame.
 - c. The work as required by the RFP and Scope of Work was not entirely completed. The above is not exhaustive of all conditions that determine non-performance of work. Determination of non-performance of work may be grounds for the firm's termination from the contract.
- G. In the event the performance of work or services from this Request Proposal are delayed by causes beyond the control of and without the fault or negligence of the Contractor, the College shall have the option to:
 - a. Terminate the Contract, or
 - b. Allow for an extended the time of the performance.

- H. Any changes made to this Request for Proposal as a result of time delay shall be in writing. In the event that the time for performance on this Contract is extended beyond the term provided for, all the other terms and conditions shall remain in full force and effect.
- I. The contract shall include any and all related contract documents, to include, but not limited to, the College's RFP, any Addendums, the Contractor's Proposal, any and all subsequent correspondence; all required submittals, i.e., certificate of insurance, as well as any other documents which may be required and mutually agreed upon and negotiated by the College and the successful contractor. The Proposal, addenda and submittals required as a part of the Proposal evaluation process, will become an integral part of the final contract. Should there be any conflict between these specifications and the final contract document, the specifications contained herein shall take precedence.
- J. By submitting a response to this solicitation, the proposer shall be deemed to represent that it is not in arrears in the payment of any obligation due and owing the State of Maryland or the United States of America, including the payment of taxes and employee benefits and that it shall not become so in arrears during the term of the contract if selected for contract award.
- K. Notice to Proceed: After the contract has been executed and all required documents received, the College will issue a "Notice to Proceed". Delivery and installation of vending machines will be coordinated with the College's representative. It is expected that installation will take place prior to February 7, 2026. The successful contractor is expected to immediately begin servicing Wor-Wic Community College for the services expressed in this RFP.

L. Insurance Requirements

- a. The Contractor shall maintain in force at all times during the term of the contract, such insurance that will indemnify and hold harmless the College from Worker's Compensation and Public Liability claims for property damage and personal injury, including death, which may arise from the contractor's operations under the contract, or by anyone directly or indirectly employed by the contractor. The contractor's insurance will be with an insurance carrier licensed to do business in the State of Maryland acceptable to the College, with the following minimum insurance coverage:
 - i. Statutory Worker's Compensation and Employer's Liability Insurance under the State of Maryland statutory requirements, to protect the Contractor from any liability or damages of any injuries (including death and disability) to any and all of its employees, volunteers, or subcontractors, including any and all liability or damage which may arise by virtue of any statute or law in force within the state of Maryland, or which may be hereinafter enacted.
 - ii. Commercial General Liability Insurance to protect the Contractor, its subcontractors, and the interest of Wor-Wic Community College against any and all injuries to third parties, including bodily injury, personal injury and property damage, resulting from any action or operation under the Agreement or in connection with the contract work. The General Liability Insurance shall provide combined single limits of \$1,000,000 per occurrence, \$2,000,000 aggregate, naming Wor-Wic Community College as an Additional Insured and it shall be stated on the insurance certificate with

- the provision that this coverage is primary to all other coverage the College may possess.
- iii. Automobile Liability Insurance with limits of liability of at least \$1,000,000 combined single limit per occurrence. Coverage shall include Owned, Nonowned, and Hired Automobile endorsements covering all owned, nonowned, borrowed, leased, or rented vehicles operated by the Contractor. In addition, mobile equipment used by the Contractor in connection with the Agreement work will be insured under either a Standard Automobile Liability Policy or a Comprehensive General Liability Policy including coverage for hired and non-owned vehicles.
- b. The contractor shall take all necessary precautions for the safety of employees on the job and shall comply with all applicable provisions of municipal, state, and federal safety laws and building codes to prevent accidents or injury to persons on or about, or adjacent to, the premises where the work is performed.
- c. Contractor shall assume full responsibility for any and all damages, or claims of damage, for injury to persons, property, or equipment which may result from any service performed under this contract. All damage caused by the contractor in the performance of their work must be repaired promptly by the contractor at no additional cost to the College.
- M. Neither the College nor the Contractor shall assign, sublet or transfer its interest or obligations under this RFP or the contract to any third party, without the written consent of the other. Nothing herein shall be construed to create any personal or individual liability upon any employee, officer or elected official of the College, nor shall this RFP or the contract be construed to create any rights hereunder in any person or entity other than the parties of the contract.
- N. Nothing contained in this RFP and the contract shall be construed in any manner to create any relationship between the Contractor and the College other than expressly specified herein and the Contractor and the College shall not be considered partners or co-ventures for any purpose on account of this RFP and the contract.

Section 2: Scope of Work

Wor-Wic Community College requests proposals for snack and coffee vending services at the main campus located at 32000 Campus Drive, Salisbury, MD 21804.

- A. The initial contract period will be from February 7, 2026 until May 15, 2026. The College shall have the option to renew the contract for (4) additional 1-year terms (May 16 until May 15) at the same terms, conditions, and commission rate. The contract can be terminated by either party with no less than sixty (60) days advance notice.
- B. The contractor shall keep the premises clean and free from accumulation of waste materials and rubbish. At the end of each product delivery, all waste materials and rubbish shall be removed from the premises by the contractor.

- C. The selected contractor shall provide a full-service snack food vending machine program which includes delivery and stocking of product, equipment and maintenance, collection of money, tallying, submittal of commissions, safeguards for vandalism and theft, removal of trash and cleaning of vending machines.
- D. The contractor must be able to provide a broad range of recognized brand-name snack foods. Coffee/hot beverages <u>are</u> included as part of this contract.
- E. The Contractor shall provide, install and maintain all necessary equipment at its own expense, considering quality, adequacy, appearance, signage, latest technology, maintenance, parts and service. New or replaced machines shall comply with Vending ADA standards. Equipment utility costs, specifically electricity and water, will be paid for by the College. Any additional equipment needed for snack food vending service shall be the responsibility of the contractor and such additions require prior approval of the College.
- F. All vending machines shall be equipped to accept dollar bills, coins and credit/debit cards. The College will not be responsible for transaction fees. Data lines are not provided by the College. The Contractor is responsible for a wireless connection for the credit/debit card transactions. At the present time, the College does not utilize student ID/debit cards. Any changes to the methods of payment installed on the machines shall be approved in advance by the College.
- G. The selected contractor must keep the area around the snack food vending machines in a clean and orderly fashion. The snack food vending machines must remain in a sanitary and safe condition, meeting all of Wicomico County and State of Maryland building, fire, and health regulations. All debris or packaging relating to the stocking of the machine shall be immediately removed from the College's premises by the contractor.
- H. Vending machine locations are listed below and a campus map is attached in Exhibit A.

Campus Building	Type of Vending Machines
Brunkhorst Hall 2nd floor	(2) snack
Hazel Center 1st floor	snack
Guerrieri Technology Center	snack, coffee
Henson Hall	snack
Fulton-Owen Hall	snack, coffee
Shockley Hall	snack

I. All items dispensed from machines shall be fresh and safe for human consumption. At no time shall dispensed items exceed the sell by date printed on the item. The Contractor shall offer a variety of vended products, including healthy options. Hot beverage machines shall offer a variety of products to be dispensed into automatically dropped cups, including coffee, hot tea, and hot chocolates and include sugar free options as well as decaffeinated options.

- J. The selected contractor shall coordinate the scheduling of all equipment delivery and installation with the College's designated representative. The contractor shall work with the incumbent provider to ensure a smooth transition of machines. It is anticipated that all equipment will be installed and operational by February 7, 2026. All assembly and installation processes that are required shall be carried out by appropriate, experienced professional labor, under experienced supervision. Initial and subsequent equipment installations shall be identified by equipment serial number, manufacturer or vending machine account number.
- K. The Contractor shall initially install vending machines in existing vending machine locations only; however, the Contractor may make recommendations to add vending machines. The College reserves the right to determine the location of any vending machines. The selected contractor may add, remove or change the vending machines in each existing or future location as business increases or decreases. The Contractor shall also replace faulty equipment where the equipment is found to have a history of poor service, or provide and install additional pieces of equipment at the request of the College. Any additions or substitution, removal or relocation of any equipment shall not be undertaken by the contractor without prior approval by the College. These additions, removals or changes shall not be considered a material modification of the contract.
- L. The selected firm shall be responsible for any damage done to any part of College property resulting from the delivery, installation or servicing of the equipment, and shall repair or cause to be repaired at the firm's expense any such damages in a manner satisfactory to the College.
- M. The Contractor shall bear any and all losses sustained due to theft of monies, vendible contents or damage to its equipment while housed within College facilities. The College shall not be liable to the Contractor for any pilferage, loss, damage or destruction of the equipment.
- N. The College shall provide utilities for all snack and coffee vending equipment including electricity and water. The College does not guarantee uninterrupted supply of utilities, except that the College will be diligent in restoring service following any interruption. The College shall not be liable for any loss, damage, cost or expense which may result in the interruption or failure of such service.
- O. The Contractor shall be totally responsible for maintaining adequate stock levels to ensure vendibility at all times. "Out of stocks" exceeding thirty percent (30%) of vendible columns are not acceptable, and machines deemed such shall be considered out of service. Additionally, given the fluctuation of students present on campus throughout the academic year, the selected contractor shall work with the College to adjust the frequency of stocking as necessary to ensure that all machines are properly stocked at particularly busy time periods.
- P. A schedule for replenishment of vending equipment stock in order to maintain highest vending efficiency and to ensure against the possibility of equipment dispensing other than fresh merchandise shall be implemented and maintained. The contractor shall provide a vending machine replenishing schedule that reflects, at minimum, service of at least twice

per week from August 15 until May 15, and at least once per week May 16 through August 14.

The College offers courses year-round including the summer months. The campus is closed on the following holidays: MLK Day, Memorial Day, Juneteenth, Fourth of July, Labor Day, three days for Thanksgiving, and two weeks for December holiday break.

The Contractor's vehicles may park alongside the building only when restocking. Vehicles are not to be driven on sidewalks unless explicit approval has been received from the College to move or replace a machine.

- Q. The selected firm shall designate an account representative to manage the College's account and who acts as the primary point of contact for the College.
- R. A comprehensive schedule of preventative maintenance is to be followed in order to reduce mechanical disruptions to vending efficiency. All service issues will be the responsibility of the contractor; this includes any and all parts, labor and preventative maintenance inspections. All service and repair of equipment shall be at no cost to the College.
- S. Service calls must be resolved within twenty-four (24) hours. Exceptions will be made for non-working days (weekends, holidays, etc.). In the event service failures reach an unacceptable level, the College shall have the right to demand, and the contractor shall agree to promptly furnish at its expense, a new vending machine.
- T. The contractor shall provide qualified management and personnel necessary to operate the vending service operation. Personnel will be expected to work cooperatively with College's staff and abide by all College policies. All company employees shall be in uniform when performing their job. Additionally, the College reserves the right to require the contractor to remove from the campus employees deemed incompetent, careless, insubordinate or otherwise objectionable. These requests will be communicated in writing by the College.
- U. The contractor shall conspicuously post pricing. Prices should be fair to protect the students, faculty, and staff from unreasonable prices while still allowing the vendor a fair opportunity to make a profit. Pricing shall be submitted to the College's Executive Director of Business Support Services for approval.
- V. Refunds to patrons from vending machines are the responsibility of the Contractor. Refund instructions must be posted on every vending machine.
- W. The contractor shall pay the agreed upon vending commission percentage rates on gross sales. Remittance shall be made monthly within 30 days following the close of the previous month's operation. Copies of monthly statements shall accompany payments. Statements must include a list of all machines identified by location, type of machine (snack or coffee), gross sales by machine, sales taxes paid, net sales, commission percentage rate, and commission amount.

- X. The contractor shall keep full and accurate accounts and sales records and maintain adequate internal control in connection with vending services. Records shall be retained throughout the term of the contract and may be subject to audit by the College. Should the contract be terminated for any reason, the College shall receive a prorated adjustment for all monies due. Additionally, the contractor shall provide annual sales reports in a format acceptable to the College for an annual review.
- Y. Approximate annual vending sales history is below. The College does not guarantee any amount of sales.

Fiscal Year	Sales
FY 2025	\$20,534
FY 2024	\$14,585
FY 2023	\$13,863
FY 2022	\$10,532
FY 2021	\$6,124

Section 3: Instructions to Proposing Firms

- A. There is no pre-bid meeting or tour. Wor-Wic Community College is an open campus. Proposers are encouraged to visit the campus and vending machine locations and submit any questions prior to the deadline noted below.
- B. Should any proposer be in doubt as to the meaning of the scope of work, or should any discrepancy or omission be found, they shall submit all questions and requests for clarification in writing via email to acanada@worwic.edu on or before 2:00pm on December 5, 2025. No oral questions will be answered.
 - a. Failure by the proposer to acquaint itself with all the requirements of the requested services shall not relieve the proposer from responsibility for estimating properly the difficulty or cost of successfully performing the services.
 - b. An addendum to the RFP will be issued with all questions and answers. The College will not be responsible for any oral or telephone explanations of contract documents.
 - c. It is the proposer's sole responsibility to ensure receipt of all Addenda. It is highly recommended that the proposer check the College's website, eMaryland Marketplace Advantage https://emma.maryland.gov and Bid Locker for all posted Addenda prior to submitting their proposal. All Addenda shall become part of the contract documents.
- C. Exceptions: It is the responsibility of the proposer to include a list and clarification of any deviations from the attached Wor-Wic Community College Terms and Conditions and this document. The list must be notated on the Contractor Information Form or submitted with the proposal as an attachment.

D. Proposers must submit one (1) digital copy of their proposal. Proposals must include all required information and forms. All proposal packages submitted in response to this RFP must be signed. Proposals will be received until 2:00pm on December 15, 2025. Proposals received after this date and time will not be accepted.

Completed proposal documents must arrive electronically via Equity Hub's Bid Locker at https://bidlocker.us/details/5511 Please note that proposing firms must register on the Bid Locker website prior to submittal of documents, so please plan the upload of the proposal package accordingly. It will time out promptly at 2:00pm on December 15, 2025.

Oral, mailed, faxed or emailed proposals are invalid and will not be given consideration. Proposals will not be accepted electronically through eMaryland Marketplace.

All costs incurred by responding firms associated with the preparation, submission, presentation or proposals and attendance at meetings, including but not limited to, costs related to transportation, meals, lodging, bonding and other related expenses, if applicable, will be the sole responsibility of the respondent and will not under any circumstances be reimbursed by the College.

Any proposal may be withdrawn prior to the RFP's due date and time; however, all are considered final after the date and time for receipt of proposals. Final proposals may not be altered, withdrawn, or canceled, for a period of 180 days after the time and date designated for receipt of bids.

- a. Withdrawal of a Proposal after the deadline for receipt of Proposals will not be permitted, except as follows: in those cases where, in the sole judgment of the College, based upon clear and demonstrable evidence, the proposing firm has made a bona fide error in the preparation of the Proposal and such error will result in substantial loss to the firm, in this instance, an exception may be made by the College.
- b. Negligence on the part of the firm in preparing its proposal confers no right of withdrawal, modification or cancellation of the Proposal after the deadline for receipt of Proposals.
- c. The College reserves the right to contact any and all firms to verify information included in their Proposal and to clarify any questions regarding the information submitted in the Proposal, in order to ascertain whether the Proposal received is both responsive and responsible. The College also reserves the right to waive any formalities, informalities and technicalities in evaluation of the Proposals as are deemed appropriate, necessary and in the College's best interest.

E. Evaluation of Proposals

- a. Proposals must meet all requirements and qualifications stated herein. Proposals that fail to meet one or more of these criteria may be ineligible for award.
- b. The solicitation involves a cumulative scoring process through a number of different phases by an evaluation committee. The first phase involves the review of the written proposals. The next phase involves inviting those with the top scores for an interview, which will be scheduled during the period of **January 8-12**, **2026**.

- c. The College will evaluate the proposals to determine the most responsive proposal and responsible firm. In addition to the criteria listed elsewhere in this document, proposals shall be evaluated on the following criteria:
 - i. 70% Responsiveness to the scope of work; relevant past experience, performance and qualifications of the company and staff assigned to this project, references, adequacy of personnel to accomplish the scope of work within the schedule indicated.
 - ii. 30% Commission rate on net sales. Net sales are calculated as the number or pieces of each item vended multiplied by the vended price of each, reduced by the amount of any receipted refunds, and reduced by the amount of any sales tax.
- d. Qualified proposals shall be evaluated in accordance with the scope of work and evaluation criteria contained herein by the Evaluation Committee. The College may make such investigations as are deemed necessary to determine the ability of a proposer to provide the work as specified herein. Award shall be recommended for the proposer which is judged to be best qualified and provide the best value to render the services.
- e. The College reserves the right to clarify information submitted in a Proposal to determine whether an error has been made or whether a waiver of formality, informality or technicality is appropriate. Proposers shall furnish the College all such information and data necessary for the College to determine if the Proposal is responsible and responsive to the College's requirements as stated herein.
- f. The College reserves the right to solicit best and final offers only from a short list of respondents receiving the highest evaluated scores. If short listing occurs, best and final offers shall be solicited from not less than two of the highest evaluated scores.
- g. The College reserves the right to negotiate or modify any element of the proposal to ensure that the best possible arrangement for achieving the stated purpose is obtained.
- F. If the contractor, to whom an award is made, shall fail to execute the contract as specified, the award may be annulled and the contract awarded to the second most responsive and responsible proposer, and such proposer shall fulfill every stipulation included herein, as if the firm were the original party to whom the award was made, or again, the College may at that point reject any and/or all of the Proposals as its best interest may require.

Section 4: Proposal Submittal Format

- A. All proposals are expected to be prepared in accordance with the format listed below. Furthermore, the proposal should be signed, endorsed with the statement "RFP Snack and Coffee Vending Services."
- B. The proposal should address each section as outlined below in order for the College to make a proper and complete evaluation of the proposer's capabilities and response. Proposals not in conformance with or responsive to the stated requirements may be rejected at the discretion of College officials.

- C. The proposal shall be <u>clear and concise</u>. The title page accompanying the proposal shall be signed by the person or persons required and authorized to legally bind the firm to the proposal and shall specifically state that the firm shall complete all services set forth in the proposal within the proposed time limits to the satisfaction of the College. Any justification or explanatory materials relevant to the Proposal shall be set forth in this letter. The letter shall be concise and need not repeat any of the detailed information set forth in the Proposal. Pages must be numbered. Vague and general proposals will be considered non-responsive and result in disqualification. Non-conforming and non-responsive proposals may be rejected at the discretion of College officials.
- D. Organization of Proposal: Technical Proposals must be organized in the following format. Failure to include all the documents may render the proposal non-responsive and the offer may be rejected.
 - a. Title page
 - b. Firm qualifications
 - c. Staff qualifications
 - d. Subcontractors
 - e. Products
 - f. Equipment
 - g. Reports
 - h. Price/Commission Proposal
 - i. References
 - i. Contractor Information Form
 - k. Conflict of Interest Statement
 - 1. Ethics Statement
 - m. Bid/Proposal Affidavit

Proposal Forms are available in Microsoft Word for easier completion. Email acanada@worwic.edu if you would like the forms in Word.

- E. Title Page: At a minimum, the title page shall be on company letterhead and shall include the name and working address of the firm submitting a Proposal, the name, email address and telephone number of the primary company representative to be contacted with reference to the Proposal, and the date of submission. In addition, the page should contain the following statement: "RFP for Snack and Coffee Vending Services."
- F. Firm's Qualifications: All services furnished under this contract shall be from firms licensed to provide snack and coffee vending services. Provide a general overview of the firm's qualifications and relevant experience providing snack and coffee vending machine services. Experience on a college or university campus is preferred by not required. Include information about the location of distribution centers and maintenance service offices that would be serving the College's needs. Indicate expected response time to calls for service.

Proposers that will subcontract of any services within the scope of the request for proposal must adequately demonstrate in their proposal that such subcontracting will provide a level

of service equal to those Offerors proposing direct services of all services relative to this request for proposal. Subcontracting of any service must be approved by the College.

The firm and its employees and subcontractors, if any, must have all necessary current business and professional licenses issued by the State of Maryland. Proper documentation shall be attached to the proposal. Failure to provide such proof may result in the firm being determined to be non-responsive and not eligible for award.

Indicate if the firm is currently involved in any active litigation, mergers, or acquisitions.

- G. Staff Qualifications: Provide information about the Account Manager that will be assigned to the College, including length of employment with the Proposer, prior employment, experience servicing high education clients or clients with more than four machines, and office location.
- H. Products: Provide a list of products to be vended and retail price. Vending equipment must dispense nationally known products and local preferences. Prices charged shall be reasonable and competitive to comparable establishments in the geographic area of the campus. The company can adjust prices annually to reflect the increase in the Consumer Price Index for food and beverage stores. The College shall review the price increases before they go into effect.
- I. Equipment: List all equipment that will be used at the College. Include photographs of the proposed equipment. Include a proposed preventative maintenance schedule for the equipment.
- J. Reports: Provide a sample monthly report that will be submitted to the College.
- K. Contractor Information Form
- L. Project Proposal Form
- M. References: Use the reference form provided and duplicate it to provide a minimum of three (3) references. The College will contact references listed, as well as other sources during the evaluation. References will be questioned about such items as the firm's overall performance, organization, cooperation, timeliness, quality, and effectiveness. The firm shall ensure that contact information is current.
- N. Price Proposal Form: Complete and submit the commission proposal on the Price Proposal Form. Wor-Wic Community College is a member of multiple cooperative procurement organizations. If your Proposal is based on a cooperative, indicate the Organization and Contract Number on the Price Proposal Form.
- O. Conflict of Interest Statement

- a. In compliance with the State Public Ethics and Conflict of Interest Law, Annotated Code of Maryland, Section 15-101, etc. acquisitions from a business in which the trustee or employee has an interest are prohibited. Interest is deemed present if the trustee or employee or a spouse, parent, child, brother or sister of the trustee or employee has an interest and the trustee or employee knows of the interest.
- b. Procurement using federal funds, in addition to above conflict of interest statement, must comply with Uniform Guidance 2 CFR 200.318 (C)(1): no employee, officer or agent may participate in the selection, award, or administration of a contract supported by a federal award if he or she has a real or apparent conflict of interest. Such a conflict of interest would arise when an employee, officer or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of the parties indicated herein, has a financial or other interest in or has or will receive a tangible personal benefit from a firm considered for a contract.
- P. Ethics Statement: In compliance with the Public Ethics Law contained in the Maryland Annotated Code, Section 15-101, etc. it is illegal for any officer or employee of an agency conducting the procurement to solicit or obtain any proprietary or source selection information regarding the procurement prior to the award of contract.
- Q. Bid/Proposal Affidavit Form

END OF SECTION 4

Section 5: Required Submission Documents

PROPOSAL FORM 1 – CONTRACTOR INFORMATION FORM

I/We offer the terms, delivery and pricing for fide agent, authorized to make offers on behalf	the requested products/services, and certify that I am a bona lf of the firm.
(Printed name of Offeror)	
Minority Contractor: (yes) (n If yes, please specify minority classification _	·
Proposals. Please note any exceptions taken to	and conditions or scope of work listed in the Request for that may affect the award of a contract or purchase order:
Please provide the following information:	
Company Name:	Years in Business:
Federal Tax Id:	
Street Address:	Chata 7:
Office phone number:	Fax number:
Cell phone number:	
Contact Person:	Title:
Name and experience of proposed manager of	n this project:
Name and address of subcontractor(s) propos	ed on this project:
Company Name	Name
Title	Authorized signature and date

PROPOSAL FORM 2 – PROJECT PROPOSAL

To Whom It May Concern:		
I/We	 	
of		

The undersigned, after having examined the RFP prepared by Wor-Wic Community College, do/does hereby offer to provide External Evaluating Services in accordance with RFP for Snack and Coffee Vending Services and addenda issued prior to date of receipt of Proposals which is/are acknowledged via signature below.

A. SUBMITTAL OF PROPOSAL

By submitting a Proposal, the undersigned also hereby agrees that from its review of the RFP and the attachments, the firm fully understands the intent and purpose of the documents and conditions of submitting a Proposal. Claims for additional compensation and/or extensions of time because of the firm's failure to follow the foregoing procedure, and to familiarize itself with the contract documents and all conditions which might affect the work, will not be allowed.

B. ACCEPTANCE OF PROPOSALS

The undersigned agrees that this Proposal may be held by the College for a period not to exceed 180 days from the date stated for opening of Proposals. If written notice of acceptance of this Proposal is mailed, telegraphed or delivered to the undersigned within the time noted above, after the date of the opening of Proposals, or at any time hereafter before this Proposal is withdrawn, the undersigned agrees that it will execute and deliver a contract in the form prescribed by the College in accordance with the Proposal as accepted. It is understood and agreed that the College reserves the right to award the contract in its best interests, to reject any and all Proposals, to waive any informalities in the Proposals, and to hold all Proposals for the period above noted.

C TIME FOR COMPLETION OF WORK

The undersigned agrees, if awarded the contract, to complete the contract work within the time frame specified within the RFP.

D. DECLARATIONS

We/I the undersigned firm, declare that the only person, firm, or corporation, or persons, firms or corporations, that has or have any interest in the Proposal, or in the contracts proposed to be taken, is or are the undersigned. The undersigned also certifies that this Proposal is made without previous understanding, agreement or connection with any person, firm or corporation submitting a Proposal for this same project and is, in all respects, fair and without collusion or fraud.

We maintain by signing below that we conduct all business under the Equal Employment Opportunity Act 11246, "Equal Employment Opportunity," as amended by E.O. 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and as supplemented by regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

We further maintain that we (both firm and principal employees) are in good standing with both Federal and State agencies, as no contract shall be made to parties listed on the General Services Administration's List of Parties Excluded from Federal Procurement or Nonprocurement Programs in accordance with E.O.s 12549 and 12689, "Debarment and Suspension." This list contains the names of parties debarred, suspended, or otherwise excluded by agencies, and contractors declared ineligible under statutory or regulatory authority other than E.O. 12549.

We maintain by signing below that we will not and have not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or any employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352 (Byrd Anti-Lobbying Amendment).

We acknowledge by signing below that if awarded the bid, we will give the U.S. Department of Education, the Maryland Higher Education Commission, and/or the Legislative Auditor, through any authorized representative, the right of access to, and the right to examine all records, books, papers, or documents related to the evaluation of the grant, if requested.

E.	We acknowledge receipt of the following the	
	No, Dated	, Dated
	No, Dated	, Dated
	NATURE OF FIRM	
If sub	omitted by an individual, partnership	or non-incorporated organization:
		By
	Firm Name	Signature of Firm Representative

CINIONI EDGEMENT OF ADDENDING

Business Address	Title of Firm Representative
Names and Addresses of Members of F	irm
Dated thisday of	, 2025.
IF SUBMITTED BY A CORPORAT Proposal Form I that contains the ter	CION: (Please sign and attach the previous two proms and acknowledgements.)
	Ву
Firm Name	Signature of Individual Representing Corpora
Business Address	Title of Individual Representing Corporation
County	State of Corporation
Names and Addresses of Officers:	
Business Address	President
Business Address	Secretary
Business Address	Treasurer

Dated thisday of	, 2025.
Small Business	FEIN:
Female Owned Business	DUNS:
Minority Business	Approved Minority DOT #

PROPOSAL FORM 3 – REFERENCES (duplicate as needed)

Wor-Wic Community College may contact references as it deems necessary to determine the ability of the firm to meet all the terms of the stated specifications described herein.

Include the following information of no less than three (3) clients per RFP requirements. Duplicate this form as needed.

Name of client		
Address		
Contact Name		
Title		
Telephone No.		
E-mail Address		
Date Service Began	Completed	
Number of vending ma	achines at this Account:	
Types of vending mac	hines at this location (snack, coffee, fresh foo	d, cold beverages):

PROPOSAL FORM 4 – PRICE PROPOSAL

The undersigned ("Contractor") hereby submits this Price Proposal for providing snack and coffee vending services at Wor-Wic Community College. It is understood that the College will be the sole judge as to the acceptance of the offers and award of the contract. All work shall be completed in accordance with the accompanying Specifications for the amount listed below as applicable in accordance with the terms of the RFP Documents. By submitting this price proposal, Contractor agrees to be bound by the College's General Terms and Conditions and comply with all insurance mandates.

Snack and Coffee Vending Service

Commission rate on monthly	net sales
Line 1 Snack Food	%
Line 2 Coffee/Hot Beverage	%
	line 1 + line 2 divided by 2 equals the average commission rate. ed on the average commission rate.)
Average Comm	ission:%
shall be provided or performed and conditions specified and th stipulations, and specifications	grees to provide said services as specified and that those services in accordance with the RFP specifications, stipulations and terms hat your firm has read and agrees to the College terms, conditions, and any College approved or authorized exceptions, and that your and conditions in any contract resulting.
days from the deadline for rece acceptance of this price within	sed price will be firm for a period of one hundred (120) calendar eipt of proposals and that if the undersigned be notified of this time period, the firm shall execute a contract for the above to properly and completely fill in all blanks may be a cause for
Company Name	Printed Name
Tid.	And an in a day
Title	Authorized signature and date
Address	Phone number

PROPOSAL FORM 5 – CONFLICT OF INTEREST STATEMENT

	The undersigned hereby affirms and attests that to the best of my knowledge, no trustee, employee, spouse, parent, child, brother or sister of the trustee or employee, own assets in this business, and as of this date are also employed by Wor-Wic Community College.			
	Company			
	Authorized Signature			
	Date			
PROP	OSAL FORM 6 – ETHICS	STATEMENT		
	Code, Section 15-508, I herel company assisted the College this procurement, nor did any	c Ethics Law, et al., contained in the Maryland Annotable affirm that no employee of or representative for or in the drafting of specifications or a Request for Propose of or representative for our company assistently or indirectly, who is submitting a Proposal or Propo	our oposals for ist or	
	Company			

Date

BID/PROPOSAL AFFIDAVIT

A. AUTHORIZED REPRESENTATIVE

I HEREBY AFFIRM THAT:			
I am the (title)	and the duly authorized representative of (but	usiness)	and that I possess the legal
authority to make this Affidavit	on behalf of myself and the business for which	I am acting.	

B. CERTIFICATION REGARDING COMMERCIAL NONDISCRIMINATION

The undersigned bidder hereby certifies and agrees that the following information is correct: In preparing its bid on this project, the bidder has considered all proposals submitted from qualified, potential subcontractors and suppliers, and has not engaged in "discrimination" as defined in §19-103 of the State Finance and Procurement Article of the Annotated Code of Maryland. "Discrimination" means any disadvantage, difference, distinction, or preference in the solicitation, selection, hiring, or commercial treatment of a vendor, subcontractor, or commercial customer on the basis of race, color, religion, ancestry, or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or any otherwise unlawful use of characteristics regarding the vendor's, supplier's, or commercial customer's employees or owners. "Discrimination" also includes retaliating against any person or other entity for reporting any incident of "discrimination". Without limiting any other provision of the solicitation on this project, it is understood that, if the certification is false, such false certification constitutes grounds for the State to reject the bid submitted by the bidder on this project, and terminate any contract awarded based on the bid. As part of its bid or proposal, the bidder herewith submits a list of all instances within the past 4 years where there has been a final adjudicated determination in a legal or administrative proceeding in the State of Maryland that the bidder discriminated against subcontractors, vendors, suppliers, or commercial customers, and a description of the status or resolution of that determination, including any remedial action taken. Bidder agrees to comply in all respects with the State's Commercial Nondiscrimination Policy as described under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland.

C. AFFIRMATION REGARDING BRIBERY CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business (as is defined in Section 16-101(b) of the State Finance and Procurement Article of the Annotated Code of Maryland), or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, §6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business):

D. AFFIRMATION REGARDING OTHER CONVICTIONS

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies, has:

- (1) Been convicted under state or federal statute of:
- (a) A criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or
- (b) Fraud, embezzlement, theft, forgery, falsification or destruction of records or receiving stolen property;
- (2) Been convicted of any criminal violation of a state or federal antitrust statute;
- (3) Been convicted under the provisions of Title 18 of the United States Code for violation of the Racketeer Influenced and Corrupt Organization Act, 18 U.S.C. §1961 et seq., or the Mail Fraud Act, 18 U.S.C. §1341 et seq., for acts in connection with the submission of bids or proposals for a public or private contract;
- (4) Been convicted of a violation of the State Minority Business Enterprise Law, §14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- (5) Been convicted of a violation of §11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- (6) Been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction or liability under any law or statute described in subsections (1)—(5) above;
- (7) Been found civilly liable under a state or federal antitrust statute for acts or omissions in connection with the submission of bids or proposals for a public or private contract;
- (8) Been found in a final adjudicated decision to have violated the Commercial Nondiscrimination Policy under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland with regard to a public or private contract; or

G. SUB-CONTRACT AFFIRMATION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, has knowingly entered into a contract with a public body under which a person debarred or suspended under Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.

H. AFFIRMATION REGARDING COLLUSION

I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business has:

- (1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying bid or offer that is being submitted;
- (2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the bid price or price proposal of the bidder or offeror or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying bid or offer is submitted.

I. FINANCIAL DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, the provisions of Section 13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which require that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more shall, within 30 days of the time when the aggregate value of the contracts, leases, or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

J. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION

I FURTHER AFFIRM THAT:

I am aware of, and the above business will comply with, Election Law Article, §§14-101—14-108, Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other agreements with the State of Maryland, including its agencies or a political subdivision of the State, during a calendar year in which the person receives in the aggregate \$100,000 or more shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election.

K. DRUG AND ALCOHOL FREE WORKPLACE

I CERTIFY THAT:

- (1) Terms defined in COMAR 21.11.08 shall have the same meanings when used in this certification.
- (2) By submission of its bid or offer, the business, if other than an individual, certifies and agrees that, with respect to its employees to be employed under a contract resulting from this solicitation, the business shall:
- (a) Maintain a workplace free of drug and alcohol abuse during the term of the contract;
- (b) Publish a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of drugs, and the abuse of drugs or alcohol is prohibited in the business' workplace and specifying the actions that will be taken against employees for violation of these prohibitions:
- (c) Prohibit its employees from working under the influence of drugs or alcohol;
- (d) Not hire or assign to work on the contract anyone whom the business knows, or in the exercise of due diligence should know, currently abuses drugs or alcohol and is not actively engaged in a bona fide drug or alcohol abuse assistance or rehabilitation program;
- (e) Promptly inform the appropriate law enforcement agency of every drug-related crime that occurs in its workplace if the business has observed the violation or otherwise has reliable information that a violation has occurred:
- (f) Establish drug and alcohol abuse awareness programs to inform its employees about:
- (i) The dangers of drug and alcohol abuse in the workplace;
- (ii) The business' policy of maintaining a drug and alcohol free workplace;
- (iii) Any available drug and alcohol counseling, rehabilitation, and employee assistance programs; and
- (iv) The penalties that may be imposed upon employees who abuse drugs and alcohol in the workplace;
- (g) Provide all employees engaged in the performance of the contract with a copy of the statement required by §K(2)(b), above;
- (h) Notify its employees in the statement required by §K(2)(b), above, that as a condition of continued employment on the contract, the employee shall:
- (i) Abide by the terms of the statement; and
- (ii) Notify the employer of any criminal drug or alcohol abuse conviction for an offense occurring in the workplace not later than 5 days after a conviction;
- (i) Notify the procurement officer within 10 days after receiving notice under §K(2)(h)(ii), above, or otherwise receiving actual notice of a conviction;
- (j) Within 30 days after receiving notice under §K(2)(h)(ii), above, or otherwise receiving actual notice of a conviction, impose either of the following sanctions or remedial measures on any employee who is convicted of a drug or alcohol abuse offense occurring in the workplace:
- (i) Take appropriate personnel action against an employee, up to and including termination; or
- (ii) Require an employee to satisfactorily participate in a bona fide drug or alcohol abuse assistance or rehabilitation program; and
- (k) Make a good faith effort to maintain a drug and alcohol free workplace through implementation of §K(2)(a)—(j), above.
- (3) If the business is an individual, the individual shall certify and agree as set forth in §K(4), below, that the individual shall not engage in the unlawful manufacture, distribution, dispensing, possession, or use of drugs or the abuse of drugs or alcohol in the performance of the contract.
- (4) I acknowledge and agree that:
- (a) The award of the contract is conditional upon compliance with COMAR 21.11.08 and this certification;
- (b) The violation of the provisions of COMAR 21.11.08 or this certification shall be cause to suspend payments under, or terminate the contract for default under COMAR 21.07.01.11 or 21.07.03.15, as applicable; and
- (c) The violation of the provisions of COMAR 21.11.08 or this certification in connection with the contract may, in the exercise of the discretion of the Board of Public Works, result in suspension and debarment of the business under COMAR 21.08.03.

L. CERTIFICATION OF CORPORATION REGISTRATION AND TAX PAYMENT

I FURTHER AFFIRM	THAT:
------------------	-------

1) Th	ne bus	siness	named	above is a (d	ome	stic) (forei	gn	_) corporat	tion	registered	in accordar	nce with t	he Corp	orations and
Assoc	ciation	ns Artic	cle, Ann	otated Code of	of Ma	ryland, and tha	t it is i	n good star	nding	and has	filed all of its	annual r	eports,	together with
iling	fees,	with th	ne Mary	land State De	partn	nent of Assessr	ments	and Taxation	on, a	and that th	e name and	address	of its re	esident agent
iled	with	the	State	Department	of	Assessments	and	Taxation	is:	Name:				Address

⁽If not applicable, so state).

⁽²⁾ Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and Regulation, as applicable, and will have paid all withholding taxes due the State of Maryland prior to final settlement.

M. CONTINGENT FEES

I FURTHER AFFIRM

THAT:

Affiant)

The business has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the business, to solicit or secure the Contract, and that the business has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency, any fee or any other consideration contingent on the making of the Contract.

O.
ACKNOWLEDGEMENT

I ACKNOWLEDGE THAT this Affidavit is to be furnished to the Procurement Officer and may be distributed to units of: (1) the State of Maryland; (2) counties or other subdivisions of the State of Maryland; (3) other states; and (4) the federal government. I further acknowledge that this Affidavit is subject to applicable laws of the United States and the State of Maryland, both criminal and civil, and that nothing in this Affidavit or any contract resulting from the submission of this bid or proposal shall be construed to supersede, amend, modify or waive, on behalf of the State of Maryland, or any unit of the State of Maryland having jurisdiction, the exercise of any statutory right or remedy conferred by the Constitution and the laws of Maryland with respect to any misrepresentation made or any violation of the obligations, terms and covenants undertaken by the above business with respect to (1) this Affidavit, (2) the contract, and (3) other Affidavits comprising part of the contract.

I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date: By: (Authorized Representative and

TERMS AND CONDITIONS

ACCEPTANCE PERIOD: Any proposal in response to this solicitation shall be valid for (90) days or as otherwise specified in the RFP document. At the end of the (90) days, the proposal may be withdrawn at the written request of the offeror. If the proposal is not withdrawn at that time, it remains in effect until an award is made or the solicitation is canceled.

ADDENDA The College reserves the right to amend or add to this RFP at any time prior to the RFP due date. If it becomes necessary to change or add to any part of this RFP, the Procurement Officer will furnish an addendum to all prospective Offerors by posting the addendum on the solicitation web page at: https://www.worwic.edu/About-Wor-Wic/Purchasing. All addenda will be identified as such and will be posted at least 48 hours prior to the proposal due date. It is the sole responsibility of any prospective Offeror to monitor the web page to ensure receipt of all addenda, which shall be indicated on the acknowledgement of addenda form.

ADDITIONAL ORDERS Unless it is specifically stated to the contrary in the proposal response, the College reserves the option to place additional orders against a contract awarded as a result of this solicitation at the same terms and conditions, if it is mutually agreeable.

APPLICABLÉ LAW The contract shall be construed and interpreted according to Maryland law, with venue and jurisdiction in Wicomico County, Maryland.

ASSURANCE OF NON-CONVICTION OF BRIBERY The Offeror hereby declares and affirms that, to its best knowledge, none of

ASSURANCE OF NON-CONVICTION OF BRIBERY The Offeror hereby declares and affirms that, to its best knowledge, none of its officers, directors or partners and none of its employees directly involved in obtaining contracts has been convicted of bribery, attempted bribery or conspiracy to bribe under the laws of any state or the Federal government.

AUDIT Offeror shall permit audit and fiscal and programmatic monitoring of the work performed under any contract issued from this solicitation. The College shall have access to and the right to examine and/or audit any records, books, documents and papers of Offeror and any subcontractor involving transactions related to this agreement during the term of this agreement and for a period of three (3) years after final payment under this agreement.

BID AND PÉRFORMANCE SÉCURITY If bid security is required, a bid bond or cashier's check in the amount indicated on the bid cover must accompany each proposal and be made payable to Wor-Wic Community College. Corporate or certified checks are not acceptable. Bonds must be in a form satisfactory to the College and underwritten by a company licensed to issue bonds in the State of Maryland. If bid security fails to accompany the proposal, it shall be deemed unresponsive, unless the Director of Purchasing and Auxiliary Services deems the failure to be non-substantial. Such bid bonds or checks will be returned, upon request, to all except the three (3) lowest Offerors after the opening of price proposals, and the remaining checks or bid bonds will be returned, upon request, to all but successful Offeror(s) after award of contract. If a performance bond is required, the successful Offeror must submit an acceptable performance bond in the designated amount of the solicitation award, prior to award of contract. All bid bonds will be returned, upon request, to the successful Offeror after receipt of the performance bond.

BILLING AND PAYMENT Each invoice shall reference Wor-Wic Community College's purchase order number. All invoices will be paid within (30) days unless otherwise specified in the RFP document or unless any item thereon is questioned, in which event payment will be withheld pending verification of the amount claimed and the validity of the claim.

BRAND NAMES Brand name materials used in these specifications are known and acceptable. Proposals to use alternate brands are invited as long as they are of equal type and equal or better quality. The burden of proof that alternate brands are in fact equal or better falls on the Offeror and proof must be provided to the College's satisfaction.

CARE OF PREMISES Precautions taken for safety and protection shall be in accordance with the mandatory requirements of the safety codes prevailing within the jurisdiction in which the work is to be performed. During the performance of the contract, the Contractor shall take the necessary precautions to protect all areas upon which or adjacent to which work is performed as a part of this contract. Any damage caused as a result of Contractor's neglect, directly or indirectly, shall be repaired to the College's satisfaction at the Contractor's expense.

CANCELLATION Wor-Wic Community College reserves the right to cancel this solicitation or to reject all offers received, if the College's Director of Purchasing and Auxiliary Services, in accordance with procedures approved by the College's Board of Trustees, determines that it is fiscally advantageous or in the best interest of the College to cancel the RFP.

CONFLICT OF INTEREST As a condition of award of this contract, the vendor represents and warrants that no employee, officer or agent of the college has or would have a conflict of interest associated with the selection, award, or administration of this or any contract between the college and the vendor. Such a conflict of interest would arise if an employee, officer or agent, or any member of his or her immediate family, his or her partner, or any entity, organization, or individual which employs or intents to employ any of the aforementioned individuals indicated herein, has a financial or other interest in or has or will receive a personal benefit from the vendor herein.

COMPLIANCE WITH THE IMMIGRATION REFORM AND CONTROL ACT OF 1986 The Offeror warrants that both the Offeror and/or any subcontractor of the Offeror do not and shall not hire, recruit or refer for a fee, for employment under this Agreement or any subcontract, an alien knowing the alien is an unauthorized alien and hire any individual without complying with the requirements of the Immigration Reform and Control Act of 1986 (hereinafter referred to as "IRCA"), including but not limited to any verification and record keeping requirements. The Offeror agrees to indemnify and save the College, its trustees, and/or employees harmless from any loss, costs, damages or other expenses suffered or incurred by the College, its trustees and/or employees by reason of the Offeror's or any subcontractor of the Offeror's noncompliance with "IRCA." The Offeror agrees to defend the College, its trustees and/or employees in any proceeding, action or suit brought against the College, including but not limited to administrative and judicial proceedings, arising out of or alleging noncompliance of the Offeror with "IRCA". The Offeror recognizes that it is the Offeror's responsibility to ensure that all certifications and verifications as required by law are obtained and maintained for the applicable time period.

COMPLIANCE WITH LAWS Offeror agrees to comply, at no additional expense, with all applicable Executive orders, Federal, State, regional and local laws, ordinances, rules and regulations in effect as of the date of this agreement and as they may be amended from time to time, including but not limited to the equal employment opportunity clause set forth in 41 CFR 60-250.4. COMPLIANCE WITH WOR-WIC COMMUNITY COLLEGE POLICIES While on the College's campus, Offeror agrees to comply with all applicable Wor-Wic Community College policies and procedures in effect as of the date of this agreement and as they may be amended from time to time during the term of this contract.

CONTINGENT FEES Offeror hereby declares and affirms that neither it nor any of its representatives has employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee or agent working for the Offeror, to solicit or secure a contract, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee or agent, any fee or any other consideration contingent on the making of a contract as a result of this solicitation.

CONTRACT AMENDMENTS The College, without invalidating the contract documents, may submit a written request to order extra work or to make changes to the agreement by altering, adding to, or deducting from the work, and the contract sum shall reflect such changes. Price adjustments must be accepted, in writing, by Wor-Wic Community College before the supplier performs additional work on the project. The Contractor cannot accept purchase requests for products or services that are not covered in this contract or make changes to the scope of work unless a price for those products or services has been negotiated with the College, and the Contractor has received a signed contract amendment from the Purchasing Office.

CONTRACT DEADLINES The Contractor is contractually obligated to meet all agreed upon deadlines. Failure of the Contractor to meet any deadline is grounds for termination by default. If the Contractor defaults, the College reserves the right to assess liquidated damages and/or make an open market purchase.

CONTRACT DOCUMENTS The general conditions of this RFP, the Contractor's proposal, and the signed Agreement or Purchase Order form the contract. The documents shall have the following order of precedence: this RFP, the Agreement/PO, the Contractor's proposal.

CONTRACT TERMINATION The contract may be terminated for any of the following reasons: failure of the Contractor to meet the mandatory requirements as described in this solicitation; failure of the Contractor to meet required deadlines; failure of the Contractor to resolve problems in a timely manner; or lack of College funding.

CONTRACTORS This RFP is extended to individuals or firms as primary Contractors, and the Contractor will execute the work specified with bona fide employees. Subcontractors cannot assume the primary award of this contract on behalf of the primary Contractor nor can the awarded Contractor be relieved of its obligation or responsibility to this contract. The College reserves the right to reject any subcontractor.

DELIVERY AND PACKING Prices shall be FOB Destination freight prepaid to the delivery designated. Contractor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the contractor. All claims for visible and concealed damage shall be filed by the Contractor. Unauthorized shipments are subject to rejection and return at Contractor's expense. All prices quoted must include delivery. All goods delivered under this contract shall be packed in accordance with accepted trade practices. No charges may be made over and above the bid price for packaging, or for deposits or containers unless specified in the bid. No charge will be allowed for cartage unless by prior written agreement. Complete deliveries must be made by the successful Offeror to the designated location as indicated on the Wor-Wic Community College purchase order. A packing slip shall be included in each shipment. All deliveries must be prepaid and must be delivered to each location designated on purchase order at no additional cost. DELIVERIES MUST BE MADE TO THE SPECIFIED LOCATION. NO COLLECT SHIPMENTS OR SIDEWALK DELIVERIES WILL BE

DELIVERY OF PROPOSALS Sealed proposals must be received in the Purchasing Office by the date and time specified in the RFP in order to be considered. NO LATE PROPOSALS WILL BE ACCEPTED. Late proposals will be returned to the Offeror unopened. Proposals submitted by mail must be addressed to the Purchasing Office, BH-108D, Wor-Wic Community College, 32000 Campus Dr., Salisbury, Maryland 21804, and clearly marked to indicate the bid title and opening date. Hand delivered proposals will be accepted only at the Purchasing Office, BH-108D, Wor-Wic Community College, 32000 Campus Dr., Salisbury, Maryland 21804.

ERRORS IN PROPOSALS Offerors are assumed to be informed regarding conditions, requirements, and specifications prior to submitting proposals. Failure to do so will be at the Offeror's risk. Proposals already submitted may be withdrawn without penalty prior to proposal opening date. Errors discovered after proposal opening may not be corrected. In the case of an error in price extension, the unit price will govern. The intention of the Offeror must be evident on the face of the proposal.

FAILURE TO DELIVER If the Contractor fails to comply with any established delivery requirements, the College reserves the right to make an open market purchase of required items and to assess, as liquidated damages, the difference between the contract price and the actual cost incurred by the College and to invoice charges to the Contractor.

FINANCIAL DISCLOSURE The Contractor shall comply with the provisions of §13-221 of the State Finance and Procurement Article of the Annotated Code of Maryland, which requires that every business that enters into contracts, leases, or other agreements with the State of Maryland or its agencies during a calendar year under which the business is to receive in the aggregate \$100,000 or more, shall, within 30 days of the time when the aggregate value of these contracts, leases or other agreements reaches \$100,000, file with the Secretary of State of Maryland certain specified information to include disclosure of beneficial ownership of the business.

HAZARDOUS AND TOXIC SUBSTANCES Offeror must comply with all applicable Federal, State, and County laws, ordinances and regulations relating to hazardous and toxic substances, including such laws, ordinances and regulations pertaining to access to information about hazardous and toxic substances, and as amended from time to time. Offeror shall provide the College with a "Material Safety Data Sheet" or in the case of a controlled hazardous waste substance, a hazardous waste manifest for all hazardous chemicals listed or subsequently added to the Chemical Information List in compliance with applicable laws, ordinances and regulations.

INDEMNIFICATION The Contractor shall be responsible for any loss, personal injury, expense, death and/or any other damage which may occur by reason of Contractor's acts, negligence, willfulness or failure to perform any of its obligations under this agreement. Any acts, negligence, willfulness or failure to perform any of the Contractor's obligations under this agreement, on the part of any agent, director, partner, servant or employee of Contractor are deemed to be the Contractor's acts. Contractor agrees to indemnify and hold harmless the College and its trustees, employees, agents and students from any claim, damage, liability, injury, expense, and/or loss, including defense costs and attorney's fees, arising directly or indirectly out of Contractor's performance under this agreement. Accordingly, the College shall notify Contractor promptly in writing of any claim or action brought against the College in connection with this agreement. Upon such notification, Contractor shall promptly take over and defend any such claim or action. The College shall have the right and option to be represented in any such claim or action at its own expense. The College will not indemnify the Contractor. This indemnification provision shall survive the termination or completion of this agreement. **INSPECTION OF PREMISES** If a site visit is recommended or required, each Offeror is responsible for visiting the site(s) prior to submitting a bid in order to observe the existing conditions affecting the work, and to obtain precise dimensions of the area(s)

involved. No allowance will be made to the successful Offeror, at a later date for additional work required because of his or her failure to visit the site and/or to obtain the exact dimensions. Discrepancies, if any, must be reported to the College.

INSURANCE If a contract results from this bid, the Contractor shall maintain such insurance as will indemnify and hold harmless the College from Workmen's Compensation and Public Liability claims for property damage and personal injury, including death, which may arise from the Contractor's operations under this contract, or by anyone directly or indirectly employed by the Contractor.

MARYLAND PUBLIC INFORMATION ACT Offeror recognizes that the College is subject to the Maryland Public Information Act, Title 10, Subtitle 6 of the State Government Article of the Annotated Code of Maryland. Offeror agrees that it will provide any justification as to why any material, in whole or in part, is deemed to be confidential, proprietary information or trade secrets and provide any justification of why such materials should not be disclosed pursuant to the Maryland Public Information Act. Offerors are advised that, upon request for this information from a third party, the College will be required to make an independent determination whether the information will be disclosed.

NON-ASSIGNMENT AND SUBCONTRACTING Offeror shall not assign any contract or any rights or obligations hereunder without obtaining prior written consent of the College. No contract shall be made by Offeror with any other party for furnishing the services to be performed under a contract issued from this solicitation without the written approval of the College. These provisions will not be taken as requiring the approval of the contract of employment between Offeror and its personnel.

NON-COLLUSION Offeror certifies that it has neither agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the bid or offer being submitted herewith; Offeror also certifies that it has not in any manner, directly or indirectly, entered into any agreement, participated in any collusion to fix the bid price or price proposal of the Offeror or offeror herein or any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the bid or offer is submitted.

NON-DISCRIMINATION The Contractor agrees: (a) not to discriminate in any manner against an employee or applicant for employment because of race, color, religion, creed, age, sex, marital status, national origin, ancestry or disability of a qualified individual with a disability; (b) to include a provision similar to that contained in subsection (a), above, in any subcontract except a subcontract for standard commercial supplies or raw materials; and (c) to post and to cause subcontractors to post in conspicuous places available to employees and applicants for employment, notices setting forth the substance of this clause.

NON-HIRING OF EMPLOYEES No employee of the College or of the State of Maryland, or any department, commission, agency or branch thereof whose duties as employees include matters relating to or affecting the subject matter of this bid shall, during the pendency and term of this contract and while an employee, become or be an employee of the contractor or any entity that is a subcontractor on this contract.

NON-VISUAL ACCESS The Offeror warrants that the information technology offered under this solicitation (1) provides equivalent access for effective use by both visual and nonvisual means; (2) will present information, including prompts used for interactive communications, in formats intended for both visual and nonvisual use; (3) if intended for use in a network, can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired; and (4) is available, whenever possible, without modification for compatibility with software and hardware for nonvisual access. The Offeror further warrants that the cost, if any, of modifying the information technology for compatibility with software and hardware used for nonvisual access will not increase the cost of the information technology by more than 5 percent. For purposes of this condition, the phrase 'equivalent access' means the ability to receive, use, and manipulate information and operate controls necessary to access and use information technology by nonvisual means. Examples of equivalent access include keyboard controls used for input and synthesized speech, Braille, or other audible or tactile means used for output.

NOTICE TO CURE The College reserves the right to cancel the contract if the Contractor's performance is unsatisfactory to the College. It is understood, however, that if at any time during the term of the contract, performance is deemed to be unsatisfactory, the College shall so notify the Contractor in writing, and the Contractor shall correct such unsatisfactory conditions within thirty (30) calendar days from receipt of such notification. If such corrections are not made within the specified period, the College may terminate the contract.

PATENTS Offeror guarantees that the sale and/or use of the goods offered will not infringe upon any U.S. or foreign patent. Offeror will at his/her own expense, indemnify, protect and save harmless the College, its trustees, employees, agents and students with respect to any claim, action, cost or judgment for patent infringement, arising out of the purchase or use of these goods.

PERFORMANCE ACCEPTANCE PERIOD The selected Contractor(s) must agree to an acceptance trial period of performance not to exceed ninety (90) consecutive calendar days. During the 90-day acceptance period, the Contractor's performance must be consistent with the specifications contained herein and the Contractors proposal. Failure to satisfy the "acceptance trial period of performance" may result in cancellation of the contract. In the event that the Contractor fails to meet all requirements, the College shall declare the Contractor's services unacceptable and the Contractor in default, and terminate all agreements, written or verbal, without penalty or obligation to the College. Further, should there be any dispute/discrepancy on acceptability of said service, decisions made by the College will prevail and be final.

PREPARATION OF PROPOSAL Proposals submitted must be hand signed by an authorized agent of the company submitting the proposal. Notification of award will be made by "Notice of Intent to Award" and/or purchase order. An Offeror may attach a letter of explanation to the proposal for clarification. Offerors will be required, if requested by Wor-Wic Community College, to furnish satisfactory evidence that they are, in fact, bona fide manufacturers of or dealers in the items listed, and have a regularly established place of business. The College reserves the right to inspect any Offeror's place of business prior to award of contract to determine Offeror responsibility.

PROPOSAL INSTRUMENTS Proposal instruments include the RFP, addenda, terms and conditions, contract terms, and specifications. Proposals should be prepared simply and economically, and should provide a straightforward, concise description of the Offeror's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content. The Offeror will bear any and all costs incurred in the preparation and submission of proposals.

POLITICAL CONTRIBUTION DISCLOSURE The Contractor shall comply with §§14-101-14-108, of the Election Law Article of the Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other agreements with the State, a county, or an incorporated municipality, or their agencies, during a calendar year in which the person receives in the aggregate \$100,000 or more, shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election.

PRODUCT TESTING DURING TERM OF CONTRACT Goods delivered under any contract resulting from this RFP may be tested for compliance with specifications stipulated herein. Any shipment failing to meet or comply fully with the specification requirements will be rejected. The cost of testing a representative sample of an order or shipment for acceptance shall be borne by the College unless the order is rejected for failure to meet specifications or purchase description. In such cases of rejection, the cost of testing will be charged back to the

PUBLICITY The Contractor shall not in any way or in any form publicize or advertise in any manner the fact that it is providing services to the College without the express written approval of the College's Public Relations & Marketing Office obtained in advance, for each item of advertising or publicity. However, nothing herein shall preclude the Contractor from listing the College on its routine client list for matters of references.

RECORD RETENTION If awarded a contract, Contractor shall maintain books and records relating to the subject matter of this agreement, including but not limited to all charges to the College, for a period of three (3) years from the date of final payment under this agreement.

REFERENCES Offeror must provide at least three references from former or current clients who can confirm the Offeror's experience with projects that are similar in size or scope. All reference information must include the company's name and address and the contact's name and telephone number. The references provided must be able to confirm, without reservation, the Offeror's ability to provide the level of services requested in this solicitation. References from other higher education institutions or government agencies are preferred but not required.

REGISTRATION OF CORPORATIONS NOT REGISTERED IN THE STATE OF MARYLAND Pursuant to §7-202 et. seq. of the Corporation and Associations Article of the Annotated Code of Maryland, corporations not incorporated in the State of Maryland shall be registered with the State Department of Assessments and Taxation, 301 West Preston Street, Baltimore, Maryland 21201 before doing any interstate or foreign business in this State. A copy of the registration or application for registration may be requested by the College.

REJECTIONS AND CANCELLATIONS Wor-Wic Community College reserves the right to accept or reject any or all proposals in whole or in part for any reason. The College reserves the right to waive any informality and to make awards in the best interest of the College. The College also reserves the right to reject the proposal of any Offeror who has previously failed to perform adequately on a prior award for furnishing goods and/or services similar in nature to those requested in this RFP. The College may cancel this solicitation in whole or in part, at its sole discretion.

RIGHT TO STOP WORK If the College determines, either directly or indirectly, that the Contractor's performance is not within the specifications, terms or conditions of this RFP and/or that the quality of the job is unacceptable, the College has the right to stop the work. The stoppage of work shall continue until the default has been corrected and/or corrective steps have been taken to the satisfaction of the College. The College also reserves the right to re-solicit this contract if it is decided that performance is not within the specifications as set out.

SAMPLES AND CATALOG CUTS If samples are required, Offeror shall be responsible for delivery of samples to location indicated. All sample packages shall be marked "Sample for Purchasing Office, Bid Title__" and each sample shall be tagged or marked. Failure of the Offeror to clearly identify samples as indicated may result in rejection of the proposal. The College reserves the right to test any materials, equipment or supplies delivered to determine if the specifications have been met. Samples will not be returned.

SIGNATURE Each proposal must show the full business address and telephone number of the Offeror and be signed by the person or persons legally authorized to sign such contracts. All correspondence concerning the RFP and contract, will be mailed or delivered to the address shown on the proposal. NO BID WILL BE ACCEPTED WITHOUT ORIGINAL SIGNATURE.

SPECIFICATIONS AND SCOPE OF WORK The specifications listed herein may or may not specify all technical requirements which are needed to achieve the end result. When accepting the award, the Contractor assumes the responsibility of accomplishing the task requested in this document. Any omission of parts, products, processes, etc. in the specifications are the responsibility of the Contractor and the College will not bear the responsibility of their omission. If omissions in the specifications are discovered and these omissions will impact the contract price then it is the responsibility of the Offeror to note these omissions, in writing, prior to accepting the award. If these omissions are not noted prior to award then the Contractor's silence is deemed as full and complete acceptance and any additional costs will be borne by the Contractor.

SUBCONTRACTORS Offerors must submit the names and addresses of all subcontractors to be retained for this project. The College reserves the right to reject. Subcontractors shall conform in all respects to the applicable provisions specified for the prime contractor and shall be subject to approval by the College. If a subcontractor is determined to be unacceptable by the College, the firm shall substitute an acceptable subcontractor with no change in any Contract unit prices or overall Contract sum. If a firm fails, within a timely manner, to propose another subcontractor to whom the College has no objection, the College reserves the right to reject the proposal. The firm will use only those subcontractors approved by the College. All subcontractors and shall include all terms and state laws and regulations which are applicable to the services covered by the subcontractor and shall include all terms and conditions set forth herein which apply with equal force to the subcontractor, as if they were the Contractor referred to herein. The Contractor is responsible for the Contract performance, whether or not subcontractors are used.

TAXES The College is exempt from Federal and Maryland taxes. Exemption Certificates are available upon request. Offeror shall be responsible for the payment of any and all applicable taxes resulting from any award and/or any activities hereunder, including but not limited to any applicable amusement and/or sales taxes. For construction projects: in accordance with COMAR 03.06.01.22c(2)(b), the tax exemption certificate of otherwise exempt governmental entities may not be used for the purchase of materials to be incorporated into the real property on College construction projects.

TERMINATION BASED ON LACK OF FUNDING Any contract awarded as a result of this solicitation will be subject to funding and continued appropriation of sufficient funds for the contract. For purposes of this solicitation, the College's appropriating authority is deemed to be the Board of Trustees of Wor-Wic Community College. Insufficient funds shall be grounds for immediate termination of the contract.

TERMINATION OF CONTRACT The College reserves the right to cancel the Contract awarded to the Contractor if, in the College's judgment, performance under the Contract is unsatisfactory. It is understood, however, that if at any time during the term of the Contract, performance there under is deemed to be unsatisfactory, the College shall so notify the Contractor in writing, and the

Contractor shall correct such unsatisfactory conditions within fifteen (15) calendar days from the receipt of such notification. If such corrections are not made within the specified period, the College may terminate the Contract at that time.

TERMINATION FOR DEFAULT If an award results from this RFP, and the Contractor has not performed or has unsatisfactorily performed the contract, payment shall be withheld at the discretion of the College. Failure on the part of the contractor to fulfill contractual obligations shall be considered just cause for termination of the contract and the Contractor is not entitled to recover any costs incurred by the Contractor up to the date of termination.

TERMINATION FOR THE CONVENIENCE OF THE COLLEGE The performance of the work or services under a contract as a result of this solicitation may be terminated in whole or in part, whenever the President of Wor-Wic Community College shall deem that termination is in the best interest of the College. Such determination shall be at the sole discretion of the President or his designee. In such event, the College shall be liable only for payment in accordance with the payment provisions of the contract for work or services performed or furnished prior to the effective date of termination. The Contractor shall not be reimbursed for anticipatory profits. Termination hereunder shall become effective by delivery to contractor of written notice of termination upon which date the termination shall become effective.

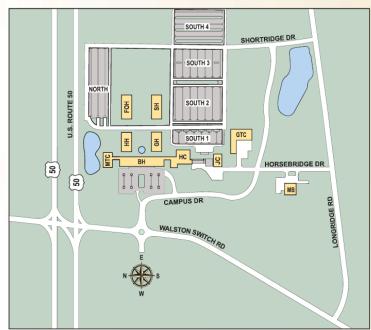
USE OF CONTRACT BY OTHER PUBLIC ENTITIES While this solicitation is prepared on behalf of Wor-Wic Community College, it is intended to apply to other Maryland educational institutions and public agencies in the State of Maryland. Unless the Offeror takes an exception, the resulting awarded items, terms and conditions will be available to other State and local public entities. Should a price adjustment be necessary to include any other public entity, the Offeror must so note on the Contractor Information Form. Purchase requests and funding from other agencies will be the responsibility of those agencies.

WARRANTY Offeror expressly warrants that all articles, material and work offered shall conform to each and every specification, drawing, sample or other description which is furnished to or adopted by the College and that they will be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, and free from defect. Such warranty shall survive a contract and shall not be deemed waived either by the College's acceptance of said materials or goods, in whole or in part, or by payment for them, in whole or in part. The Offeror further warrants all articles, material and work performed for a period of one year, unless otherwise stated, from date of acceptance of the items delivered and installed, or work completed. All repairs, replacements or adjustments during the warranty period shall be at Offeror's sole expense.

WITHDRAWAL OF BIDS A proposal shall be withdrawn by written or fax request, confirmed immediately in writing, provided that such requests are received prior to the time of opening proposals. The College shall not be held responsible for the timely receipt of any requests for withdrawal, and the Offeror is cautioned to transmit any such request in ample time for delivery before the proposal opening hour and date. No proposal received can be withdrawn by any Offeror after the opening, as no claim for release due to mistakes or omissions in the proposal shall be considered. Each Offeror shall be held strictly responsible for its proposal.

Exhibit A – Campus Map

The Wor-Wic Community College campus is located on the southeast corner of Route 50 and Walston Switch Road in Salisbury. This map provides a general guide for the location of buildings on campus:



Building Codes

Brunkhorst Hall Fulton-Owen Hall Guerrieri Hall FOH GH

GTC Guerrieri Technology Center HC Hazel Center

НН Henson Hall Jordan Center
Maintenance Building
Maner Technology Center JC MB

SH Shockley Hall

From the West: Traveling east on Route 50, approaching Salisbury, take the Route 50 bypass toward Ocean City. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

From the East: Traveling west on Route 50, turn left at stoplight onto Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

From the North: Traveling south on Route 13, approaching Salisbury, take the Route 13 bypass toward Norfolk. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

From the South: Traveling north on Route 13, approaching Salisbury, take the Route 13 bypass toward Dover. Exit at the Route 50 East to Ocean City ramp. Turn right at the second stoplight, at Walston Switch Road. Enter the roundabout and take the third right to enter the campus.

Wor-Wic Community College, 32000 Campus Dr., Salisbury, MD 21804 • 410-334-2800 • worwic.edu