

**WOR-WIC COMMUNITY COLLEGE AND  
UNIVERSITY OF MARYLAND GLOBAL CAMPUS  
ALLIANCE AGREEMENT**

This Alliance Agreement (“Agreement”) is made the date last executed as evidenced below (“the Effective Date”) by and between the University of Maryland Global Campus (“UMGC”) and Wor-Wic Community College (“CC”) who together are collectively referred to as the “Institutions.” This Agreement replaces the Alliance Agreement entered into between the Institutions on January 20, 2011.

**RECITALS**

WHEREAS, UMGC is an accredited institution of higher education located in Adelphi, Maryland, and provides its academic courses and programs in Maryland and through distance delivery. UMGC offers undergraduate and graduate degree and certificate programs and is accredited by the Middle States Commission on Higher Education. UMGC is a constituent institution of the University System of Maryland, an agency of the State of Maryland;

WHEREAS, Wor-Wic Community College is a regionally accredited institution located in Salisbury, Maryland. CC is a comprehensive community college that is accessible, learning-centered, and dedicated to serving a diverse community of learners and employers through quality innovative programs, services and the appropriate use of technology for life-long learning. CC is accredited by the Middle States Commission on Higher Education; and

WHEREAS, the Institutions desire to allow simultaneous admission to CC and UMGC.

NOW THEREFORE, the Institutions agree as follows:

I. Term

A. The term of this Agreement shall be effective as of the Effective Date and continue in effect for an initial period of one (1) year and shall automatically renew for successive one (1) year periods, unless terminated in accordance with this Section.

B. Either Institution may terminate this Agreement by providing the other Institution ninety (90) days’ prior written notice.

II. Dual Admission

A. UMGC shall accept students who have attended or graduated from the CC with an Associate’s Degree (“Alliance Students”) if the students complete and submit UMGC’s application for admission and have met UMGC’s admission criteria.

B. The Institutions agree that Alliance Students may be allowed simultaneous admission to CC and UMGC.

C. UMGC will not promote transfer to UMGC before a student has completed 45 credit hours at CC and shall encourage students to continue to obtain their Associate's Degree.

D. If an Alliance Student is simultaneously enrolled at the Institutions, the Alliance Student is subject to applicable federal, State, and local laws and regulations as well as all practices and policies in effect at both Institutions.

E. UMGC will waive the UMGC admission application fee for Alliance Students so long as the last institution attended by the student participates in an Alliance with UMGC.

### III. Transfer

A. Subject to the terms and conditions of this Agreement, UMGC shall provide students graduating from CC with an Associate's Degree with the opportunity to seamlessly transfer into UMGC Bachelor's programs as set forth in the UMGC catalog that is applicable at the time the Alliance Student applies for admission to UMGC.

B. UMGC shall accept transfer of CC credits up to a maximum of seventy (70) credit hours in accordance with Maryland law and regulations and applicable UMGC policies and provided that the student does not take the equivalent course at UMGC.

C. To obtain an evaluation of transfer credits, the Alliance Student shall request that CC send official transcripts directly to UMGC electronically through a secure delivery method to [studentrecords@umgc.edu](mailto:studentrecords@umgc.edu) (preferred method) or by mail in a sealed envelope to:

University of Maryland Global Campus  
Attn: Transcripts  
3501 University Boulevard East  
Adelphi, MD 20783

D. While not a requirement for admission, both Institutions should advise Alliance Students to contact a UMGC advisor at the time of entry to receive an evaluation of transfer credits and design a degree completion plan.

E. UMGC will grant prospective students from CC a tentative evaluation of all transfer credits within 1-3 business days. It is anticipated that Alliance Students who apply to UMGC and submit official transcripts to UMGC will receive an official evaluation of their transfer credits within 2-3 weeks of receipt of all documentation. Alliance Students should be encouraged by both Institutions to submit official transcripts to UMGC as soon as possible to ensure identification of the most accurate and efficient path to bachelor's degree completion. Evaluations may take slightly longer if UMGC has not previously evaluated the courses from CC that the Alliance Student wishes to transfer.

F. Upon request from the CC, UMGC shall provide annual transfer reports to CC. Transfer reports will include aggregate de-identified information on Bachelor's Degree completion, number of credits transferred, number of Community College Transfer Scholarships awarded (if any), and other pertinent information.

G. Notwithstanding anything in this Agreement to the contrary, the Institutions retain the right and the authority to make changes in their respective courses, programs and credential requirements that they each may determine to be in their respective best interest. Current course, program and credential requirements shall be maintained in the Institution's respective catalogs and on the Institution's respective websites.

H. The Institutions shall give the other reasonable notice of changes in course program and credential requirements that may materially affect the Alliance Student's status and acceptance of degrees or the transfer of credit as contemplated in this Agreement. Alliance Students that have already been admitted to UMGC and whose transfer credits had been accepted prior to the time of the program or course changes will not be affected, unless the change to the program or course is mandated by law, regulation, an accrediting organization, or licensure requirement and is required to apply to students currently enrolled in a program or course.

I. UMGC will promote reverse transfer to CC students who transfer to UMGC without a CC Associate's Degree. Interested students must sign a FERPA release to allow UMGC and CC advisors to exchange student academic records to implement dual advising and promote reverse transfer opportunities. The FERPA form is located at: <https://www.umgc.edu/current-students/finances/financial-aid/financial-aid-policies/ferpa.cfm>. Data may be shared yearly with CC administrators for the students who have signed a FERPA release.

#### IV. Scholarships

A. UMGC may offer graduates from CC the opportunity to apply for scholarship opportunities as they become available.

B. Students must meet all scholarship qualifications for eligibility, which may include a minimum GPA, Associate's Degree earned from CC and U.S. citizenship or permanent residency.

C. Scholarships may be promoted on both the CC and UMGC websites and publications.

#### V. Publicity and Promotion

A. UMGC and CC agree to promote and publicize this Agreement as set forth in Exhibit 1. During the term of this Agreement, the Institutions may develop and agree upon additional mutually acceptable marketing and student recruitment plans to promote the CC-

UMGC alliance and inform students of the opportunities available at both Institutions under this Agreement.

B. CC agrees to promote the Alliance to CC students by allowing UMGc to place marketing materials in student service centered departments, on the CC website and other CC publications.

C. Any and all marketing, promotional or publication materials developed pursuant to this Agreement prepared or developed by one Institution must be reviewed and approved in writing by the other Institution prior to use of any such materials.

D. The Institutions may identify and market to groups of individuals that may particularly benefit from this Alliance, such as veterans, military or high school students.

E. Trademarks.

1. Each Party may specify and make available to the other Party its trade names, trademarks, service marks, logos or other commercial symbols (collectively, "Marks") in connection with this Agreement, and in so doing, each Party grants the other Party a nonexclusive, worldwide, royalty-free, non-transferable revocable license to use such Marks solely for the purposes of this Agreement.

a) Before using the other Party's name or Marks on any materials, including but not limited to emails, brochures, webpages, press releases or any other promotional or marketing materials, a Party must send such materials to the other Party for that Party's prior written approval.

b) When using any the other Party's Marks, the Party using the Marks must follow the any trademark usage or brand identity guidelines provided by the Party that owns the Marks. UMGc's brand identity guidelines are located at: <https://www.umgc.edu/about/brand-guidelines.cfm>.

2. Each Party reserves all rights to their respective Marks, copyrights, patents and other intellectual property rights and no rights to the Marks or copyrights, patent or other intellectual property rights are transferred or licensed pursuant to this Agreement.

3. Neither Party shall use the name or likeness of any Alliance Student or employee or officer of the other Party in connection with any product, service, promotion, news release or other publicity without the prior written permission of the other Party and of the individual whose name or likeness may be utilized.

F. E-mail Addresses.

1. If CC has designated student e-mail addresses as directory information in accordance with the Family Educational Rights and Privacy Act (FERPA), upon request from UMGC, CC agrees to share e-mail addresses for those students with 30 credits or more with UMGC. UMGC will communicate via e-mail with these students to promote Associate's Degree completion with transfer to a UMGC Bachelor's Degree. UMGC will e-mail these students no more than five (5) times annually. UMGC will not sell the student e-mail addresses to any external organization or individual.

2. If CC has not designated student e-mail addresses as directory information in accordance with FERPA, upon request from UMGC, upon request from UMGC, CC agrees to e-mail the CC's students with 30 credits or more to promote Associate's Degree completion with transfer to a UMGC Bachelor's Degree and will include in such e-mails a link to UMGC's website where a student can provide his/her e-mail address to UMGC so that UMGC can provide more information regarding its programs directly to the student. UMGC agrees not to make this request more than five times annually.

## VI. General Provisions

A. Notices. All notices under this Agreement shall be in writing and given by hand delivery, delivery by U.S. mail, delivery by an overnight carrier or via email to the Institutions at the designated address or such other address as shall be provided in writing. Notice shall be effective upon receipt to the person to whom it is address or three (3) days after notice was sent, whichever is earlier. Notice shall be given to the following persons:

1. To UMGC:  
University of Maryland Global Campus  
Office of Legal Affairs  
3501 University Blvd. E  
Adelphi, MD 20783  
[Legal-affairs@umuc.edu](mailto:Legal-affairs@umuc.edu)
2. With copy to:  
Chris Motz  
Vice President, Academic Outreach  
University of Maryland Global Campus  
3501 University Blvd. East  
Adelphi, MD 20783  
[Chris.motz@umgc.edu](mailto:Chris.motz@umgc.edu)
3. Wor-Wic Community College  
Angie Hayden  
Director of Admissions and Records  
Wor-Wic Community College  
32000 Campus Drive

Salisbury, MD 21804  
[ahayden@worwic.edu](mailto:ahayden@worwic.edu)

B. Entire Agreement. This Agreement contains the entire agreement of the Institutions and supersedes any and all prior and/or contemporaneous agreements between the Institutions, written or oral, with respect to the subject matter of this Agreement. This Agreement may not be changed or modified orally, but may only be changed or modified by an agreement in writing signed by both Institutions.

C. Governing Law. This Agreement shall be construed and governed in accordance with the laws of the State of Maryland.

D. No Partnership. Nothing in this Agreement is intended, shall be, or shall be deemed to constitute a partnership or joint venture between the Institutions. Nothing in this Agreement is intended, shall be, or shall be deemed to create rights or benefits in or to any person or entity other than the parties.

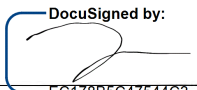
E. Preservation of Immunities. Nothing herein shall constitute or be considered to be a limitation upon or waiver of the sovereign immunity of UMGC or the State of Maryland.

F. Counterparts. This Agreement may be executed in any number of counterparts, each of which, when so executed and delivered, will be deemed an original, and all of which will constitute one and the same Agreement. This Agreement may be executed by way of electronic signature and signature pages may be exchanged electronically, and such signatures will be deemed original signatures.

IN WITNESS WHEREOF, the Institutions, by their duly authorized representatives, have entered into this Agreement as of the Effective Date.

UNIVERSITY OF MARYLAND  
GLOBAL CAMPUS

WOR-WIC COMMUNITY COLLEGE

By:  \_\_\_\_\_  
EC178B5C47544C3...

By:  \_\_\_\_\_

Printed Name: Frank J. Principe, Jr.

Printed Name: Kristin L. Mallory

Title: SVP of Government Affairs and Strategic Partnerships Vice President for Academic Affairs

Date: 2/11/2021 | 5:07 PM EST

Date: 2/10/2021

**EXHIBIT 1**  
**PROMOTIONAL ACTIVITIES**

1. CC shall provide a single point of contact for UMGC, who is able to discuss promotions with UMGC at least two times per year.
2. CC may support the following activities to encourage students and employees to apply and enroll in UMGC:
  - a. Events
    - i. Provide a link to a UMGC landing page on its intranet site or in a location accessible to its students and employees;
    - ii. Invite UMGC to attend events/fairs, if applicable; and
    - iii. Invite UMGC to host online open houses on the UMGC platform for students and employees, if applicable.
  - b. Internal Promotion
    - i. Provide UMGC the opportunity to include content in newsletters or other publications sent to students and employees one time per year;
    - ii. Issue announcements to students and employees via email three times per year to coincide with UMGC's term start dates; and
    - iii. Issue periodic announcements about new UMGC programs or other updates as mutually-agreed upon.
3. CC shall send any internal and external announcements about UMGC, its programs or this Agreement to UMGC to review for accuracy and to approve before publication.
4. Subject to future negotiations and website capacity, CC and UMGC may together explore the possibility of developing joint landing pages for their respective websites to further cross-promote this Agreement.